



Cosco Net Income rises over 12.5% to PHP 2.1 billion in 1H2016

August 11, 2016, Manila, Philippines – Cosco Capital, Inc., the retail holding firm of Mr. Lucio L. Co, reported a 12.5% growth in Net Income to equity holders amounting to PHP 2.1 billion during the first half 2016, driven by strong financial performance across all its operating subsidiaries.

Its grocery retailing businesses, Puregold Price Club, Inc., the country's 2nd largest grocery retailer, and S&R Membership Shopping Club, contributed 55% of total profits. The group's Specialty Retailing segment, composed of Liquigaz Philippines Corporation ("Liquigaz"), the 2nd largest liquefied petroleum gas ("LPG") supplier in the country, and Office Warehouse, Inc., accounted for 13% of net profit. The Commercial Real Estate and Liquor Distribution business units had net income contribution of 24% and 11% respectively.

Cosco's Consolidated Revenues grew by 13% to PHP 59.38 billion during first half of the year, an increase of PHP 6.64 Billion compared to the same period last year. The Group realized a Consolidated Net Income of PHP 3.23 Billion for the first half of 2016, a growth of 13% compared to the same period in 2015.

"The positive outlook in the Philippine economy is indeed promising for our investment portfolio. Cosco Capital is well positioned to capture the growth in consumer demand and we believe that we can achieve another record year of profits in 2016." said Cosco Capital, Inc. President, Mr. Leonardo B. Dayao.

The Group's grocery retail business segment posted an 18.3% growth in Consolidated Revenues amounting to PHP51.06 billion. Consolidated net income contribution in 2016 amounted to PHP2.27 billion, an increase of 13% as compared to same period in 2015. As of first half 2016, the grocery retailing segment is operating a total of 308 stores nationwide.

The group's Liquor Distribution segment grew its first half Revenues by 8.2% to PHP2.38 billion while Net income during the first half increased by 1.2% to PHP 235 million.

The Specialty Retailing segment reported a 17% increase in Net Income to PHP301 million. Liquigaz' Net Income grew by 17.5% to PHP 268 million as compared to the same period last year. Office Warehouse, Inc.'s Net income contribution for the period amounted to PHP 34 million which increased 12.2% as compared to the same period last year. As of first half 2016, Office Warehouse is operating a total of 62 retail outlets.

The Group's Real Estate Segment posted PHP 1.15 billion in revenues during the first half of 2016, an increase of 1.5% compared to the same period last year. Net Income for the period amounted to PHP 498 million or a 5.1% increase from the same period last year.

