



111122014000686



## SECURITIES AND EXCHANGE COMMISSION

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### Company Information

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**SEC Registration No.** 0000147669  
**Company Name** COSCO CAPITAL, INC.  
**Industry Classification**  
**Company Type** Stock Corporation

### Document Information

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**cosco capital**  
i n c o r p o r a t e d

November 11, 2014

**Securities and Exchange Commission**  
SEC Building, EDSA, Mandaluyong City

Attention: **Director Vicente Graciano P. Felizmenio, Jr.**  
Markets and Securities Regulation Division

**Ms. Trixie Posadas**  
SEC Examiner

**Philippine Stock Exchange**  
Ayala Avenue, Makati City

Attention: **Janet Encarnacion**  
Head, Disclosure Department

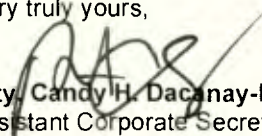
Subject: **PRESS RELEASE re 3<sup>RD</sup> QUARTER CY 2014 OF COSCO CAPITAL, INC.**

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GENTLEMEN:

Please see attached Press Release for the 3<sup>rd</sup> Quarter Consolidated Financial Performance CY 2014 for Cosco Capital, Inc.

Very truly yours,

  
**Atty. Candy H. Dacanay-Datuon**  
Assistant Corporate Secretary

COVER SHEET

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SEC Registration Number

COSCO CAPITAL, INC.

(Company's Full Name)

NO. 900 ROMUALDEZ ST., PACO, MANILA

(Business Address: No. Street City/Town/Province)

ATTY. CANDY DACANAY-DATUON

(Contact Person)

(02) 523-3055

(Company Telephone Number)

1 2

Month

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Day

SEC FORM 17-C

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0 6

Month

2 7

Day

(Secondary License Type, If Applicable)

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Amended Articles Number/Section

Total No. of Stockholders

Total Amount of Borrowing

Domestic

Foreign

SEC Personnel concerned

File Number

LCU

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Cashier

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SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES  
REGULATION CODE AND SRC RULE 17.2 (C) THEREUNDER

Date of Report	November 11, 2014
SEC Identification Number	147669
BIR Tax Identification Number	000-432-378-000
Name of Issuer as specified in its charter	Cosco Capital, Inc.
Address of principal office and postal code	No. 900 Romualdez St., Paco Manila
Industry Classification Code	
Issuer's telephone number	523-3055
Former name	Not Applicable
Securities registered pursuant to Section 8 and 12 of the SRC or Sections 4 and 8 of the RSA	Number of Common shares – 7,405,263,564 Debt – 5,000,000,000
Indicate the item numbers reported therein	Other Matter/Event

## **COSCO NET INCOME GAIN 16% IN FIRST 9 MONTHS OF 2014**

Cosco Capital Inc.'s consolidated net income rose 16% on a pro forma basis in the first three quarters of 2014 to reach P4.321 Billion as operational efficiencies saw sales revenues outpace costs across all business segments. Consolidated revenues swelled 14.13% to P78.321 Billion, outperforming a 13.4% pro-forma increase in expenses. Flagship Puregold Price Club Inc. (PPCI) led the way, with revenues up 16.1% and earnings higher by 13.8% on the back of rising supplier support and discounts. Cosco owns a controlling 51% stake in the country's largest hypermarket operator.

The Company's real estate businesses posted a 19% jump in net income to P565 Million versus last year's number, as positive contributions from new acquisition NE Pacific Shopping Centers Corporation and the opening of the Fairview Terraces Mall reinforced the Group's rent-based income. Revenues rose by 8% for the period.

The wine and liquor distribution segment chipped in P361 Million in net income this year, 32% better than last year's mark amidst a dramatic increase in sales volume. The business generated sales of P2.7 Billion for the January to September 2014 period, 31% more than 2013 as the Company's dominant brandy and whisky brands continue to find favor in the market. Sales of wines and specialty beverages also registered impressive growth rates this year.

Recent acquisition Liquigaz Philippines Corporation contributed P68.6 Million in net income since it was bought by 90% Cosco-owned subsidiary Canaria Holdings Inc. last July 21, 2014. Liquigaz Philippines Corp.'s year-on-year performance is more noteworthy, racking up a 12% growth in sales revenues to P14.660 Billion and a 181% surge in net income to P349.74 Million. Liquigaz' nine month income for 2014 has already exceeded its full-year 2013 earnings of P260 Million.

"Our emphasis on holding the line on costs while substantially growing revenues has been really paying off so far this year", Cosco Capital Inc.'s President Leonardo B. Dayao remarked. "Our mainstay businesses have done well and we are pleasantly surprised by the strong contributions realized from the new businesses under the Cosco umbrella."